

Job title: Senior Consultant

Hustad & Granaas AS is seeking highly skilled, ambitious and aspiring team members who are interested in gaining experience from building a new, tailored consultancy for the energy industry.

We offer:

- / An inspiring and challenging job, working with clients from across the energy industry
- / A work environment with entrepreneurial and experienced colleagues
- / A small and dynamic business environment where you will be able to influence the development of the company
- / Room to create and try out new ideas and ways of working
- / Competitive terms

About Hustad & Granaas

Hustad & Granaas (H&G) started as an advisory company in 2016. Our clients are typically operating in the energy industry, to date oil & gas and wind power have been the focus, however, over time we aim to cover the full energy sector.

Our objective is to build a preferred and exclusive advisory company delivering impact through the development of an inspiring workplace. We want to give individuals ability to develop and try out own ideas. We have a business focused culture, based on executive industry experience combined with analytically strong, agile and creative consultancy team.

H&G have today seven employees. Our aspiration is to grow the company to more than 20 employees within the next 2-4 years. Our headquarter office is in Stavanger, and we have an office in the centre of Oslo as well. The working language in H&G is both Norwegian and English.

Our clients are Norwegian and foreign companies, predominantly based in Norway. We are actively seeking work in the UK and internationally as well. We have a diverse and multicultural team with strong international experiences that we are utilizing to reach our global ambitions.

Senior Consultant Profile

The right candidate must have a strong academic background, good experience from the industry and/or consultancy and solid problem-solving skills. You will be part of an experienced team that serves industry leaders in developing their strategic, managerial, technical as well as financial and organisational matters. You will be working in teams with our experienced partners in creating simple and implementable solutions to complex problems. We are looking for opportunistic individuals who thrive with individual challenges as well as working in teams. You will work with tasks that are important business opportunities for our clients.

All our employees work closely together to deliver high-quality solutions to our clients. At the same time, we are building our internal structure of products, sales, and marketing materials. As you will be instrumental in building our structures, we will be looking for consultant with an entrepreneurial spirit who is motivated by growing a new company.

This position is based either in Stavanger or Oslo and travel between these locations and customer locations will be required.

Senior Consultant Job Duties:

- / Conduct initial assessment of clients' business or business processes
- / Compile and analyse relevant data for client's business by conducting research and interviews
- / Drive business projects on behalf of clients according to their needs
- / Support the sales process, including owning some of our client relations
- / Guide clients in implementing the prescribed strategy and resolving issues
- / Manage comprehensive data analysis to discover weaknesses, gaps, and problems
- / Analyse both technical, operational, organisational and financial datasets, looking for trends, weaknesses, opportunities, presenting them back to the client in a simple and comprehensive way
- / Find causes and formulate solutions to business challenges
- / Develop and deliver presentations with sufficient justification and analysis
- / Lead a team of H&G Consultants in project assignments
- / Write, or revise detailed business plans to drive small or radical changes
- / Provide guidance for any recurring problems/challenges or problematic patterns
- / Travel to different business locations, both internationally and domestic, on clients' request

Senior Consultant Skills and Qualifications:

- / Academic degree at Master level or higher within technical disciplines
- / Minimum eight years of relevant work experience
- / Successful work experience as a Business Consultant is an advantage
- / Experience from the energy industry and/or digitalisation is an advantage
- / Diverse general business knowledge in areas including company management, operations, capital projects, manufacturing, market analysis is sought for
- / Proficiency in Microsoft Office
- / Fluency in business English and Norwegian, other languages are an advantage
- / Solid communication, presentation, and interpersonal skills
- / Excellent, research, data collection and analysis skills
- / Proven track record of creative problem-solving and the ability to distill and communicate complex concepts

H&G values diversity and seeks a balanced composition of employees. For further information please contact Per-Olaf Hustad (+47 952 94 155) or Bernt Granås (+47 952 94 105). Please submit your application and CV to: andreas.ekker@hustadgranaas.com